CHANGE IN SACRAMENTO VALLEY RAILROAD (SAV) - UNION PACIFIC RAILROAD ACCOUNTING RELATIONSHIP

Effective January 1, 2017 the SAV will no longer be a handling carrier for the Union Pacific Railroad and will become an interline connecting carrier partner, with interchange at McClellan Park, CA. There will be no change in the service provided by the SAV as a result of this accounting change.

For our mutual customers, this means that the Union Pacific will no longer be shown as directly serving SAV stations and **the SAV will have to be shown as a carrier in bill of lading routing**. **For example, a current route from a UP station to an SAV/UP station would be UP direct, but starting on January 1, 2017, the routing will have to be changed to UP-McClellan Park, CA- SAV and billing patterns will have to be changed to the new route.** For help updating billing patterns, you can contact the UP eBusiness Team at 800-872-1045.

For customers originating shipments on the SAV, billing will have to be sent to the SAV to initiate a shipment. The SAV is fully EDI capable. Most customers already submit their billing to the SAV. If you are not already submitting billing to the SAV and have questions, please contact SAV Customer Service Contact, Cassandra Anderson-James at 904-626-7879 or email her at Cassandra.james@patriotrail.com or you can send a note to sav-cs@patriotrail.com

The SAV and UP are working together to establish pricing to apply via the new route. We are trying to preserve through rates though, in some cases, Rule 11 rates from/to McClellan Park, CA may be established. There may also be a change, increase or reduction, in the freight charges. In most cases the new rates will become effective with January 1, 2017. If customers have questions regarding the billing or accounting process, they may contact the Patriot Rail Revenue Group ([revenuegroup@patriotrail.com](mailto:revenuegroup@patriotrail.com)) or Ryan Durant, Director of Revenue Accounting, at Ryan.Durant@patriotrail.com

The UP and SAV appreciates your business and your cooperation during this change.

Thank you.